

Newsletter 2018

A SNAPSHOT OF 2018 CATERING CONSULTANCY PROJECTS

CATERING CONSULTANTS TO VISITOR ATTRACTIONS, CONFERENCE VENUES AND HOSPITALITY OPERATIONS

STATELY HOMES AND ESTATES

are modern visitor attractions increasingly aware that their catering experience has to match the quality of their house treasures. We have particular experience in this field and have worked on assignments with Holkham, Somerleyton, Woburn, Beaulieu, Doddington Hall, Mapledurham, Fitzwilliam Malton, Caerlaverock and Waddesdon. At Goodwood we continue to support the Hospitality team in planning the outdoor events Festival of Speed, Revival, Members' Meeting and at their celebrated Racecourse.





Goodwood, Revival

GARDEN CENTRES

The Garden Centre Association has chosen ten garden centre cafe Rising Stars to develop in a series of masterclasses and we have conducted the sessions and mentored this fabulous group of young people. The final four present at the GCA Conference in 2019.

GALLERIES AND MUSEUMS

Attractions such as galleries and museums continue to work with us given our experience in this sector. We have provided advice to The Royal Armouries in Leeds during the first tender for their catering and events business.



CLUBS

We have assisted the Honourable Artillery Company with their catering tender this year and The In & Out, Naval and Military Club with a catering review.



DOWN ON THE FARM

Down on the farm there are attractions that want to develop their catering from good to great. The trade organisations National Farm Attraction Network and FARMA use us to provide workshops and training sessions. Cotswold Farm Park, Sacrewell, Bluebell Dairy, Pink Pig Farm and Cogges Manor Farm have all been clients. A special mention to Fordhall Farm in Shropshire – we were so impressed with its 8.000 landlords: 1 Farmer and social mission that we have become a landlord owner too.





The Crown Estate, London

WORK PLACE CATERING

The fast moving sector that is work place catering is as demanding as ever, as clients and their staff are seeking more innovation, more choice, healthier eating and food on the go. Throughout this year we have been assisting clients in the finance, property, utilities and communications sector from the Financial Conduct Authority to The Crown Estate.



Plant Based Foods Clients seeking healthier food options

WE HAVE BEEN INVOLVED WITH A WIDE RANGE OF EXCITING PROJECTS INCLUDING:

- a climbing activity centre in Peterborough
- an art gallery in Hull
- a new cathedral visitor centre in Lincoln
- a foodie hotel in Yorkshire
- a new café in the re-developed Shoe Museum in Northampton
- a museum and leisure centre in Chelmsford
- the Woolwich Creative District at Royal Arsenal
- support for a café in Severndroog Castle in South London
- a new café and events kitchen at Turner Contemporary
- a new café as part of the redevelopment of Battersea Dogs and Cats Home



- Wild Places and Bristol Zoo
- a café in a newly opened motor bike showroom in Essex
- a café in a Tudor building in Colchester
- a new café in Leighton House in Kensington
- Turkey Mill, a business park near Maidstone





Holkham, Courtyard & Beach Cafés



Ludlow Farm





Wild Places, Bristol

Severndroog Castle, South London

We are especially proud of the long term links we have with organisations where we undertake on-going reviews and audit services - Financial Conduct Authority.

The Crown Estate, Wessex Water, The Royal Academy and The British Museum.

Royal Academy of Arts



Wessex Water, Café

Our Award Winning GREAT CAFES

Blog

http://greatcafes.blogspot.co.uk

continues its mission to cover what's new and interesting in the still-expanding café sector and our unique London Cafe Tours which now cover Shoreditch, Saho and Fitzrovia remain popular

UNIVERSITIES

In the **University sector** we remain involved with Aston University and the University of Birmingham and have recently advised on a catering tender for a University that required a quick turnaround, all within the OJEU regulations.

CONFERENCE CENTRES

In the world of **Conference Centres** we have continued to work with Central

Hall Westminster and Conference Aston, part of Aston University, and the highly successful Hedsor House events venue in Berkshire.



Conference Aston



CHARLES MANNERS

continues his support as a non-exec at the Ludlow Food Centre, Shropshire which re-branded this year with much clearer and contemporary signage and product packaging. Charles also supports the Hope Centre, Northampton where he is a Trustee.

CHRIS BROWN

continues his role as a non-exec with the Holkham Estate as well as the Roald Dahl Museum as a non-exec of their Trading Company.

IAN DOUGHTY

supports a local start up brewery, Silks, in Essex in an advisory and sales role.

We have really enjoyed working with our clients during 2018 and we look forward to supporting you in 2019.

Chris, Charles & Ian

Turpin Smale

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